

CREDIT UNION PEER REVIEW & SECURITY ECOSYSTEM ANALYSIS

OVERVIEW

Credit unions around the country struggle on a daily basis to determine the overall effectiveness of their information security programs. Each credit union understands that in today's competitive financial market, potential members can see a robust information security (IS) program as a key differentiator when comparing institutions. To complicate matters further, Boards and executive management teams often find that industry studies are too generic and simply don't provide answers to the critical questions they are increasingly presented with by the ever changing information security environment.

Digital Defense recognizes this ongoing challenge and the impact these unanswered questions have on the credit union industry. The roadblock to addressing the matter and providing credit unions with relevant, substantial information similar to their CAMELS ratings has always been the lack of a mechanism to capture, analyze and report on all of the relevant data points.

To provide the key industry comparative data sought by credit unions, Digital Defense is conducting the first ever **Credit Union Peer Review and Security Ecosystem Analysis**.

SOLUTION DESCRIPTION

Utilizing Digital Defense's state of the art data capture tools, coupled with their proprietary analysis & correlation algorithms, allow for the examination of relevant industry data points to provide this first-ever credit union centric report.

Through the study, credit unions will have the ability to answer...

- Am I properly staffed to administer my information security (IS) program?
- Are my IS program elements providing coverage similar to other organizations?
- Does the investment that I am making in my IS program align with other firms?
- How do institutions in my geographic or NCUA region compare to others?
- Is my institution more or less vulnerable to attack than my peers?

...as well as many others.

Step 1: IS Program Questionnaire Processing

Following the execution of a service agreement with Digital Defense, you will receive a questionnaire requesting certain information about the information security program currently in place at your financial institution. Note that Digital Defense will pre-populate this questionnaire to the extent possible to minimize your time investment in this step of the process. Timing for the questionnaire processing appears below.

Step 2: CU Network Analysis (Stage 1)

After receipt of your completed questionnaire, Digital Defense will contact you to begin an analysis of your existing network security. For those organizations that have signed-up for either the Comprehensive service, Digital Defense will arrange to send you a Reconnaissance Network Appliance (RNA). The RNA will capture specific information about the hosts on your organization's network as well as its current security status.

Step 3: CU Network Analysis (Stage 2)

Shortly after completion of our Stage 1 analysis, Digital Defense will contact you to review our findings. At this point in time, you will have an opportunity to address certain findings or to clarify items so that we accurately portray your security status within the Year-end Analysis Report.

Step 4: Year-end Analysis Reporting

At the completion of our Stage 2 analysis, Digital Defense will prepare a Confidential Analysis Report specific to your organization. The Analysis Report will compare and contrast information gleaned from the IS Program Questionnaire as well as the CU Network Analysis steps of this program on your existing information security program with generic statistics from other participants in this service offering.

RESULTS

The primary deliverable from this service offering is the Year-end Confidential Analysis Report produced specifically for your organization. Interim deliverables associated with each step of this program are shown below.

Step 1: IS Program Questionnaire Processing

Digital Defense will deliver a completed questionnaire package to you in PDF format.

Step 2: CU Network Analysis (Stage 1)

Digital Defense will deliver an initial Network Analysis Report to you in PDF format. This report

will provide you with an understanding of the initial findings in our network analysis.

Step 3: CU Network Analysis (Stage 2)

Digital Defense will deliver a final Network Analysis Report to you in PDF format. This report will provide you with an updated view of our findings during the network analysis stage of this program. These findings will be used in the processing of your year-end Confidential Analysis Report.

Step 4: Year-end Analysis Reporting

Digital Defense will deliver a formal Confidential Analysis Report to you in PDF format.

PRICING

The following table provides three tiers of list pricing for credit unions. The tiers are based on the asset size of the institution. There are two service types available: comprehensive (external and internal) and external only.

CREDIT UNION PEER REVIEW & SECURITY ECOSYSTEM ANALYSIS		COMPREHENSIVE	EXTERNAL ONLY
		List Price/Year	List Price/Year
ANALYSIS REPORT	Up to \$35M in assets	\$400	\$300
	Up to \$250M in assets	\$1,500	\$1,100
	Over \$250M in assets	\$3,000	\$2,300
RNA	Desktop Unit	\$600	N/A
TOTAL	Up to \$35M in assets	\$1,000	\$300
	Up to \$250M in assets	\$2,100	\$1,100
	Over \$250M in assets	\$3,600	\$2,300

The comprehensive analysis will provide you with information pertaining to both your external network security as well as their internal network security. As shown in the table we also offer an external-only network evaluation.

We offer each service type on a 1-year or 3-year basis with discounts already factored into the list pricing.

The Reconnaissance Network Appliance (RNA) is required during the network analysis stage of this program. It is required for organizations that sign-up for the Comprehensive service.

DISCOUNTS AVAILABLE

Digital Defense is pleased to offer a variety of discounts for the launch of this new program. Included are Early Bird, NAFCU member, and Digital Defense client discounts. The discount level and requirements are noted below.

Early Bird Discounts

Digital Defense launched this program in May 2008. If you sign-up in:

- June 2008, we will apply a 15% discount to the service price.
- July 2008, we will apply a 10% discount to the service price.
- August 2008, we will apply a 5% discount to the service price.

In order to successfully sign-up, you will need to have the service agreement fully executed and the service payment into Digital Defense by the last day of the month noted.

Existing NAFCU Member Discounts

Digital Defense will apply an additional 10% discount to the service price if you are an existing NAFCU member and you sign-up for the 3-year extended study. Therefore, if you sign-up for in June 2008 for the 3-year extended study and you are a NAFCU member at the time you sign-up, then you will enjoy a 25% discount off the list price of the service level selected.

Existing Digital Defense Client Discounts

Existing Digital Defense subscription Vulnerability Lifecycle Management and Penetration Testing clients will receive this new service at no additional charge.

KEY MILESTONES

- ***Questionnaire Processing***

Digital Defense will process survey questionnaires from 1 June - 29 August for inclusion in the 2008 year-end Analysis Report.

- ***Network Analysis***

Digital Defense will analyze credit union networks from 1 July - 31 October for inclusion in the 2008 year-end Analysis Report.

- ***Analysis Reporting***

Digital Defense will prepare Analysis Reports from 1 December – 31 December for release to PREA clients in January 2009.

RESULTS AVAILABILITY

We maintain the documents we deliver to you in our files for one calendar year after completion of the engagement. Please note that all client data will be kept strictly confidential.

CONTACT INFORMATION

For more information or to sign up for PREA, please contact Patty Koebele:
210.582.6128 or patty.koebele@digitaldefense.net.



PLEASE VISIT US AT THE NAFCU 41ST ANNUAL CONFERENCE AT BOOTH #5

Digital Defense, Inc.	Tel: 888.273.1412
www.ddifrontline.com	Fax: 210.822.9216

